



Roundtable discussions are a great opportunity to review, discuss, question and learn best practices with credit professionals of countless experience and backgrounds, across various industries and company sizes. It is a great opportunity to network with other credit professionals that you can later reach out to regarding the roundtable discussion or other related credit processes or circumstances. They are equally beneficial to both the newer and the more experienced.

–Chuck Levy, CCE
Credit Manager
Fabick CAT

2017 Indiana September Dinner Roundtable Discussion

WAYS TO REDUCE DSO

Moderator: *Julie Harvey, Conn-Selmer, Inc.*

- What is the importance of monitoring your DSO?
- What is the financial impact to a company when your DSO increases or decreases?
- What steps can you take to reduce your DSO?
- We will explore these questions while also sharing techniques that have been applied in reducing DSO.
- You should leave this roundtable armed with practical tips to help you in reducing your DSO and saving your company money. After all, Cash is King!

Thursday
September 28
4:00 p.m. – 6:00 p.m.

Location:
Conn-Selmer, Inc.
600 S. Industrial Parkway
Elkhart, IN 46516-5485

Cost per Meeting

\$30 members, \$60 non-members. One coupon per person is valid. Dinner included.

Attendance at this roundtable discussion is worth .2 Continuing Education Units/CCE Recertification points

Name _____ Designation(s) _____ Member# _____
Please write your name as you would like it to appear on your name badge.

Company _____ Address _____

City _____ State _____ Zip _____ Phone _____ Fax _____

E-Mail _____ Mobile _____ Do you accept text messages? Yes No

Online registration is available on www.nacmgreatlakesregion.com

- Check enclosed**—(payable to NACM Connect) mail to: 3005 Tollview Drive, Rolling Meadows, IL 60008
- Please invoice me:**
 Credit card—Pay by phone upon receipt of invoice: 1.800.935.6226
 Check—Mail upon receipt of invoice.
- Coupon—Limit one coupon per person.**



All payments must be received one week prior to meeting date.

Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email info@nacmconnect.org.

Email this form to registration@nacmconnect.org. You will be invoiced shortly.