

# LEGAL SEMINAR

FOR CREDIT PROFESSIONALS

Presented by Larry McClatchey  
Kegler Brown Hill + Ritter

Tuesday  
July 18 8:00 a.m. – 12:30 p.m.

Kegler Brown Conference Center | 65 E. State St., 18th Floor | Columbus, OH 43215

8:00–8:30 Registration/Continental Breakfast

8:30–8:45 Welcome—Paula Snyder and Larry McClatchey  
NACM Connect Kegler Brown Hill + Ritter

8:45–9:30 Collections From Beginning to End

Effective techniques to assure effective collections, starting with obtaining adequate information in the credit application, understanding the legal attributes of various business forms and how collections differ for each, and a review of the various tools that can be used to meet the challenges of collecting a judgment.

9:30–10:15 Best Practices for Managing Privacy and Security Risks

From rogue employees and lost back up tapes, to ransomware: there is no such thing as a routine breach. Join us for a discussion on the importance of understanding your company's legal and contractual obligations for security data, and real world best practices for your business, based on what you do and who you work with.

10:15–10:30 Break

10:30–11:15 Ins and Outs of Accounts Receivable

Receivables as a credit management and business financing device, as well as the use of insurance to reduce or eliminate credit risk.

11:15–12:00 What's New in Bankruptcy

Update on current developments of interest to credit managers in business bankruptcy cases, including a review of new and emerging theories to defend against preference recovery claims.

12:00–12:30 Q & A

\$139 - Member  
(one coupon per person)

\$278 - Non-Member

Attendance at this seminar is worth .4 Continuing Education Units/CCE Recertification points.

Name \_\_\_\_\_ Designation(s) \_\_\_\_\_ Member# \_\_\_\_\_  
Please write your name as you would like it to appear on your name badge.

Company \_\_\_\_\_ Address \_\_\_\_\_

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E-Mail \_\_\_\_\_ Mobile \_\_\_\_\_ Do you accept text messages?  Yes  No

Online registration is available on [www.nacmgreatlakesregion.com](http://www.nacmgreatlakesregion.com)

- Check enclosed—(payable to NACM Connect) mail to: 3005 Tollview Drive, Rolling Meadows, IL 60008
- Please invoice me:
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All payments must be received one week prior to seminar date.

Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email [info@nacmconnect.org](mailto:info@nacmconnect.org).

Questions? Contact Paula Snyder at [paula.snyder@nacmconnect.org](mailto:paula.snyder@nacmconnect.org) or call 937.401.2710

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